Abstract—Main decisions problems can be described into choice, ranking or sorting of a set of alternatives. The classical ELECTRE TRI (ET) method is a multicriteria-based outranking sorting method which allows to assign alternatives into a set of predetermined categories. ET method deals with situations where indifference is not transitive and solutions can sometimes appear uncomparable. ET suffers from two main drawbacks: 1) it requires an arbitrary choice of λ-cut step to perform the outranking of alternatives versus profiles of categories, and 2) an arbitrary choice of attitude for final assignment of alternatives into the categories. ET finally gives a final binary (hard) assignment of alternatives into categories. In this paper we develop a soft version of ET method based on belief functions which circumvents the aforementioned drawbacks of ET and allows to obtain both a soft (probabilistic) assignment of alternatives into categories and an indicator of the consistency of the soft solution. This Soft-ET approach is applied on a concrete example to show how it works and to compare it with the classical ET method.

Keywords: ELECTRE TRI, information fusion, belief functions, outranking methods, multicriteria analysis.

I. INTRODUCTION

Multi-criteria decision analysis aims to choose, sort or rank alternatives or solutions according to criteria involved in the decision-making process. The main steps of a multi-criteria analysis consist in identifying decision purposes, defining criteria, eliciting preferences between criteria, evaluating alternatives or solutions and analyzing sensitivity with regard to weights, thresholds, etc. A difference has to be done between total and partial aggregation methods:

- Total aggregation methods such as the Multi-Attribute Utility Theory (M.A.U.T.) [1], [2] synthesizes in a unique value the partial utility related to each criterion and chosen by the decision-maker (DM). Each partial utility function transforms any quantitative evaluation of criterion into an utility value. The additive method is the simplest method to aggregate those utilities.
- Partial aggregation methods which are not based on the principle of preference transitivity. The ELECTRE TRI (ET) outranking method inspired by Roy [3] and finalized by Yu in [4] belongs to this family and it is the support of the research work presented in this paper.

ELECTRE TRI (electre tree) is an evolution of the ELECTRE methods introduced in 1960’s by Roy [5] which remain widespread methods used in operational research. The acronym ELECTRE stands for “ELimination Et Choix Traduisant la REalité (Elimination and Choice Expressing the Reality). ET is simpler and more general than the previous ELECTRE methods which have specificities given their context of applications. A good introduction to ET methods with substantial references and detailed historical survey can be found in [6] and additional references in [7]. This paper proposes a methodology inspired by the ET method able to help decision based on imperfect information for soft assignment of alternatives into a given set of categories defined by predetermined profiles. Our method, called ”Soft ELECTRE TRI” (or just SET for short), is based on belief functions. It allows to circumvent the problem of arbitrary choice of λ-cut of the outranking step of ET, and the ad-choice of attitude in the final assignment step of ET as well. Contrariwise to ET which solves the hard assignment problem, SET proposes a new solution for solving the assignment problem in a soft manner. This paper is organized as follows. In Section II, we recall the principles of ET method with its main steps. In Section III, we present in details our new SET method with emphasize on its differences with classical ET. In Section IV, we apply ET and SET on a concrete example proposed by Maystre [8] to show how they work and to make a comparison between the two approaches. Section V concludes this paper and proposes some perspectives of this work.

II. THE ELECTRE TRI (ET) METHOD

Outranking methods like the ET method presented in this section are relevant for Multi-Criteria Decision Analysis (MCDA) [6] when:

- alternatives are evaluated on an ordinal scale;
- criteria are strongly heterogeneous by nature (e.g. comfort, price, pollution);
- compensation of the loss on one criterion by a gain on another is unacceptable;
- small differences of evaluations are not individually significant while the accumulation of several of these differences may become significant.

We are concerned with an assignment problem in complex situations where several given alternatives have to be assigned to known categories based on multiple criteria. The categories
are defined by profile values (bounds) for each criteria involved in the problem under consideration as depicted in Fig. 1 below.

Figure 1: ET aims to assign a category to alternatives.

The ET method is a multicriteria-based outranking sorting method proposing a hard assignment of alternatives $a_i$ in categories $C_h$. More precisely, the alternatives $a_i \in A$, $i = 1, \ldots, n_a$ are committed to ordered categories $C_h \in C$, $h = 1, \ldots, n_h$ according to criteria $c_j$, $j \in J = \{1, \ldots, n_f\}$. Each category $C_h$ is delimited by the set of its lower and upper limits $b_{h-1}$ and $b_h$ with respect to their evaluations $g_j(b_{h-1})$ and $g_j(b_h)$ for each criterion $c_j$ ($g_j(.)$ represents the evaluations of alternatives, profiles for a given criterion $c_j$). By convention, $b_0 \leq b_1 \ldots \leq b_{n_h}$, $b_0$ is the lower (minimal) profile bound and $b_{n_h}$ is the upper (maximal) profile bound. The overall profile $b_h$ is defined through the set of values $\{g_1(b_h), g_2(b_h), \ldots, g_n(b_h)\}$ represented by the vertical lines joining the yellow dots in Fig. 1. The outranking relations are based on the calculation of partial concordance and discordance indices from which global concordance and credibility indices [4], [9] are derived based on an arbitrary $\lambda$-cut strategy. The final assignment (sorting procedure) of alternatives to categories operated by ET is a hard (binary) assignment based on an arbitrary selected attitude choice (optimistic or pessimistic). ET method can be summarized by the following steps:

- **ET-Step 1:** Computation of partial concordance indices $c_j(a_i, b_h)$ and $c_j(b_h, a_i)$, and partial discordances indices $d_j(a_i, b_h)$ and $d_j(b_h, a_i)$;
- **ET-Step 2:** Computation of the global (overall) concordance indices $c(a_i, b_h)$ and $c(b_h, a_i)$ to obtain credibility indices $\rho(a_i, b_h)$ and $\rho(b_h, a_i)$;
- **ET-Step 3:** Computation of the fuzzy outranking relation grounded on the credibility indices $\rho(a_i, b_h)$ and $\rho(b_h, a_i)$; and apply a $\lambda$-cut to get the crisp outranking relation;
- **ET-Step 4:** Final hard (binary) assignment of $a_i$ into $C_h$ is based on the crisp outranking relation and in adopting either a pessimistic (conjunctive), or an optimistic (disjunctive) attitude.

Let’s explain a bit more in details the steps of ET and the computation of the indices necessary for the implementation of the ET method.

**A. ET-Step 1: Partial indices**

In ET method, the partial concordance index $c_j(a_i, b_h)$ (resp. $c_j(b_h, a_i)$) expresses to which extent the evaluations of $a_i$ and $b_h$ (respectively $b_h$ and $a_i$) are concordant with the assertion “$a_i$ is at least as good as $b_h$” (respectively “$b_h$ is at least as good as $a_i$”), $c_j(a_i, b_h) \in [0, 1]$, based on a given criterion $g_j(.)$, is computed from the difference of the criterion evaluated for the profile $b_h$, and the same criterion evaluated for the alternative $a_i$. If the difference $g_j(b_h) - g_j(a_i)$ is less (or equal) to a given indifference threshold $p_j(b_h)$ then $a_i$ and $b_h$ are considered indifferent based on the criterion $g_j(.)$. If the difference $g_j(b_h) - g_j(a_i)$ is strictly greater to given preference threshold $p_j(b_h)$ then $a_i$ and $b_h$ are considered different based on $g_j(.)$. When $g_j(b_h) - g_j(a_i) \in [g_j(b_h), p_j(b_h)]$, the partial concordance index $c_j(a_i, b_h)$ is computed from a linear interpolation corresponding to a weak difference. Mathematically, the partial concordance indices $c_j(a_i, b_h)$ and $c_j(b_h, a_i)$ are obtained by:

$$c_j(a_i, b_h) \triangleq \begin{cases} 0 & \text{if } g_j(b_h) - g_j(a_i) \geq p_j(b_h) \\ 1 & \text{if } g_j(b_h) - g_j(a_i) < g_j(b_h) \\ \frac{g_j(a_i) + p_j(b_h) - g_j(b_h)}{p_j(b_h) - g_j(b_h)} & \text{otherwise} \end{cases}$$

and

$$c_j(b_h, a_i) \triangleq \begin{cases} 0 & \text{if } g_j(a_i) - g_j(b_h) \geq p_j(b_h) \\ 1 & \text{if } g_j(a_i) - g_j(b_h) < g_j(b_h) \\ \frac{g_j(b_h) + p_j(b_h) - g_j(a_i)}{p_j(b_h) - g_j(b_h)} & \text{otherwise.} \end{cases}$$

The partial discordance index $d_j(a_i, b_h)$ (resp. $d_j(b_h, a_i)$) expresses to which extent the evaluations of $a_i$ and $b_h$ (resp. $b_h$ and $a_i$) is opposed to the assertion “$a_i$ is at least as good as $b_h$” (resp. “$b_h$ is at least as good as $a_i$”). These indices depend on a possible veto condition expressed by the choice of a veto threshold $v_j(b_h)$ (such as $v_j(b_h) \geq p_j(b_h) \geq q_j(b_h) \geq 0$) imposed on some criterion $g_j(.)$. They are defined by [4], [9]:

$$d_j(a_i, b_h) \triangleq \begin{cases} 0 & \text{if } g_j(b_h) - g_j(a_i) \geq p_j(b_h) \\ 1 & \text{if } g_j(b_h) - g_j(a_i) \leq v_j(b_h) \\ \frac{g_j(a_i) - g_j(b_h) - p_j(b_h)}{v_j(b_h) - p_j(b_h)} & \text{otherwise} \end{cases}$$

and

$$d_j(b_h, a_i) \triangleq \begin{cases} 0 & \text{if } g_j(a_i) - g_j(b_h) \leq p_j(b_h) \\ 1 & \text{if } g_j(a_i) - g_j(b_h) \geq v_j(b_h) \\ \frac{g_j(a_i) - g_j(b_h) - p_j(b_h)}{v_j(b_h) - p_j(b_h)} & \text{otherwise.} \end{cases}$$

1 For convenience, we assume here an increasing preference order. A decreasing preference order [9] can be managed similarly by multiplying criterion values by -1.
B. ET-Step 2: Global concordance and credibility indices

- The global concordance indices: The global concordance index \( c(a_i, b_h) \) (respectively \( c(b_h, a_i) \)) expresses to which extent the evaluations of \( a_i \) and \( b_h \) on all criteria (respectively \( b_h \) and \( a_i \)) are concordant with the assertions "\( a_i \) outranks \( b_h \)" (respectively "\( b_h \) outranks \( a_i \)"). In ET method, \( c(a_i, b_h) \) (resp. \( c(b_h, a_i) \)) is computed by the weighted average of partial concordance indices \( c_j(a_i, b_h) \) (resp. \( c_j(b_h, a_i) \)). That is

\[
c(a_i, b_h) = \sum_{j=1}^{n_c} w_j c_j(a_i, b_h)
\]

and

\[
c(b_h, a_i) = \sum_{j=1}^{n_c} w_j c_j(b_h, a_i)
\]

where the weights \( w_j \in [0,1] \) represent the relative importance of each criterion \( g_j(.) \) in the evaluation of the global concordance indices. The weights add to one. Since all \( c_j(a_i, b_h) \) and \( c_j(a_i, b_h) \) belong to \([0; 1]\), \( c(a_i, b_h) \) and \( c(b_h, a_i) \) given by (5) and (6) also belong to \([0; 1]\).

- The global credibility indices: The degree of credibility of the outranking relation denoted as \( \rho(a_i, b_h) \) (respectively \( \rho(b_h, a_i) \)) expresses to which extent "\( a_i \) outranks \( b_h \)" (respectively "\( b_h \) outranks \( a_i \)") according to the global concordance index \( c(a_i, b_h) \) and the discordance indices \( d_j(a_i, b_h) \) for all criteria (respectively \( c(b_h, a_i) \) and \( d_j(b_h, a_i) \)). In ET method, these credibility indices \( \rho(a_i, b_h) \) (resp. \( \rho(b_h, a_i) \)) are computed by discounting (weakening) the global concordance indices \( c(a_i, b_h) \) given by (5) (resp. \( c(b_h, a_i) \) given by (6)) by a discounting factor \( \alpha(a_i, b_h) \) in \([0; 1]\) (resp. \( \alpha(b_h, a_i) \)) as follows:

\[
\begin{align*}
\rho(a_i, b_h) &= c(a_i, b_h) \alpha(a_i, b_h) \\
\rho(b_h, a_i) &= c(b_h, a_i) \alpha(b_h, a_i)
\end{align*}
\]

The discounting factors \( \alpha(a_i, b_h) \) and \( \alpha(b_h, a_i) \) are defined by [9], [10]:

\[
\alpha(a_i, b_h) = \left\{ \frac{1}{\prod_{j \in V_1} \left( 1 - c(a_i, b_h) \right)} \right\}^* \quad \text{if} \quad V_1 = \emptyset
\]

\[
\alpha(b_h, a_i) = \left\{ \frac{1}{\prod_{j \in V_2} \left( 1 - c(b_h, a_i) \right)} \right\}^* \quad \text{if} \quad V_2 = \emptyset
\]

where \( V_1 \) (resp. \( V_2 \)) is the set of indexes \( j \) where the partial discordance indices \( d_j(a_i, b_h) \) (resp. \( d_j(b_h, a_i) \)) is greater than the global discordance index \( c(a_i, b_h) \) (resp. \( c(b_h, a_i) \)), that is:

\[
V_1 \triangleq \{ j \in J | d_j(a_i, b_h) > c(a_i, b_h) \}
\]

\[
V_2 \triangleq \{ j \in J | d_j(b_h, a_i) > c(b_h, a_i) \}
\]

C. ET-Step 3: Fuzzy and crisp outranking process

Outranking relations result from the transformation of fuzzy outranking relation (corresponding to credibility indices) into a crisp outranking relation\(^2\) \( S \) done by means of a \( \lambda \)-cut [9]. \( \lambda \) is called cutting level. \( \lambda \) is the smallest value of the credibility index \( \rho(a_i, b_h) \) compatible with the assertion "\( a_i \) outranks \( b_h \)". Similarly \( \lambda \) is the smallest value of the credibility index \( \rho(b_h, a_i) \) compatible with the assertion "\( b_h \) outranks \( a_i \)". In practice the choice of \( \lambda \) value is not easy and is done arbitrary or based on a sensitivity analysis. More precisely, the crisp outranking relation \( S \) is defined by

\[
\begin{align*}
\rho(a_i, b_h) &\geq \lambda \implies a_i S b_h \\
\rho(b_h, a_i) &\geq \lambda \implies b_h S a_i
\end{align*}
\]

Binary relations of preference (\( > \)), indifference (\( I \)), incomparability (\( R \)) are defined according to (13):

\[
\begin{align*}
& a_i I b_h \iff a_i S b_h \text{ and } b_h S a_i \\
& a_i > b_h \iff a_i S b_h \text{ and } b_h S a_i \\
& a_i < b_h \iff \not a_i S b_h \text{ and } b_h S a_i \\
& a_i R b_h \iff \not a_i S b_h \text{ and } \not b_h S a_i
\end{align*}
\]

D. ET-Step 4: Hard assignment procedure

Based on outranking relations between all pairs of alternatives and profiles of categories, two attitudes can be used in ET to assign each alternative \( a_i \) into a category \( C_h \) [6]. These attitudes yields to a hard assignment solution where each alternative belongs or doesn’t belong to a category (binary assignment) and there is no measure of the confidence of the assignment in this last step of ET method. The pessimistic and optimistic hard assignments are realized as follows:

- Pessimistic hard assignment: \( a_i \) is compared with \( b_k \), \( b_{k-1} \), \( b_{k-2} \), ..., until \( a_i \) outranks \( b_h \) where \( h \leq k \). The alternative \( a_i \) is then assigned to the highest category \( C_h \), that is \( a_i \rightarrow C_h \), if \( \rho(a_i, b_h) \geq \lambda \).

- Optimistic hard assignment: \( a_i \) is compared successively to \( b_1 \), \( b_2 \), ..., until \( b_h \) outranks \( a_i \). The alternative \( a_i \) is assigned to the lowest category \( C_h \), \( a_i \rightarrow C_h \), for which the upper profile \( b_h \) is preferred to \( a_i \).

III. THE NEW SOFT ELECTRE TRI (SET) METHOD

The objective and motivation of this paper are to improve the appealing ET method in order to provide a soft assignment procedure of alternatives into categories, and to eliminate the drawback concerning both the choice of \( \lambda \)-cut level in ET-Step 3 and the choice of attitude in ET-Step 4. Soft assignment reflects the confidence one has in the assignment which can be a very useful property in applications requiring multi criteria decision analysis. To achieve such purpose and due to long experience in working with belief functions (BF), it has appeared clearly that BF can be very useful for developing a "soft-assignment" version of the classical ET presented in the previous section. We call this new method the "Soft ELECTRE

\(^2\) It is denoted \( S \) because Outranking translates to "Surclassement" in French.
TRI” method (SET for short) and we present it in details in this section.

Before going further, it is necessary to recall briefly the definition of a mass of belief \( m(.) \) (also called basic belief assignment, or bba), a credibility function \( \text{Bel}(.) \) and the plausibility function \( \text{Pl}(.) \) defined over a finite set \( \Theta = \{\theta_1, \theta_2, \ldots, \theta_n\} \) of mutually exhaustive and exclusive hypotheses. Belief functions have been introduced by Shafer in his development of Dempster-Shafer Theory (DST), see [11] for details. In DST, \( \Theta \) is called the frame of discernment of the problem under consideration. By convention the power-set (i.e. the set of all subsets of \( \Theta \)) is denoted \( 2^\Theta \) since its cardinality is \( 2^{|\Theta|} \). A basic belief assignment provided by a source of evidence is a mapping \( m(.) : 2^\Theta \rightarrow [0, 1] \) satisfying

\[
m(\emptyset) = 0 \quad \text{and} \quad \sum_{X \in 2^\Theta} m(X) = 1 \quad (14)
\]

The measures of credibility and plausibility of any proposition \( X \in 2^\Theta \) are defined from \( m(.) \) by

\[
\text{Bel}(X) \triangleq \sum_{Y \subseteq X} m(Y) \quad (15) \\
\text{Pl}(X) \triangleq \sum_{Y \cap X \neq \emptyset} m(Y) \quad (16)
\]

\( \text{Bel}(X) \) and \( \text{Pl}(X) \) are usually interpreted as lower and upper bounds of the unknown probability of \( X \). \( U(X) = \text{Pl}(X) - \text{Bel}(X) \) reflects the uncertainty on \( X \). The belief functions are well adapted to model uncertainty expressed by a given source of evidence. For information fusion purposes, many solutions have been proposed in the literature [12] to combine bba’s efficiently for pooling evidences arising from several sources.

As for the classical ET method, there are four main steps in our new SET method. However, the SET steps are different from the ET steps. The four steps of SET, that are actually very specific and improves the ET steps, are:

- **SET-Step 1:** Computation of partial concordance indices \( c_j(a_i, b_h) \) and \( c_j(b_h, a_i) \), partial discords indices \( d_j(a_i, b_h) \) and \( d_j(b_h, a_i) \), and also partial uncertainty indices \( u_j(a_i, b_h) \) and \( u_j(b_h, a_i) \) thanks to a smooth sigmoidal model for generating bba’s [13].

- **SET-Step 2:** Computation of the global (overall) concordance indices \( c(a_i, b_h) \), \( c(b_h, a_i) \), discordance indices \( d(a_i, b_h) \), \( d(b_h, a_i) \), and uncertainty indices \( u(a_i, b_h) \), \( u(b_h, a_i) \);

- **SET-Step 3:** Computation of the probabilized outranking relations grounded on the global indices of SET-Step 2. The probabilization is directly obtained and thus eliminates the arbitrary \( \lambda \)-cut strategy necessary in ET.

- **SET-Step 4:** Final soft assignment of \( a_i \) into \( C_h \) based on combinatorics of probabilized outranking relations.

Let’s explain in details the four steps of SET and the computation of the indices necessary for the implementation of the SET method.

### A. SET-Step 1: Partial indices

In SET, a sigmoid model is proposed to replace the original truncated trapezoidal model for computing concordance and discordance indices of the ET method. The sigmoidal model has been presented in details in [13] and is only briefly recalled here. We consider a binary frame of discernment \( \Theta = \{c, \bar{c}\} \) where \( c \) means that the alternative \( a_i \) is consistent with the assertion “\( a_i \) is at least as good as profile \( b_h \)”, and \( \bar{c} \) means that the alternative \( a_i \) is opposed (discordant) to this assertion. We can compute a basic belief assignment (bba) \( m_{ih}(.) \) defined on \( 2^\Theta \) for each pair \( (a_i, b_h) \). \( m_{ih}(.) \) is defined from the combination (fusion) of the local bba’s \( m_{ih}^j(.) \) evaluated from each possible criteria \( g_j(.) \) as follows: \( m_{ih}^j(.) \) is obtained by the fusion\(^5\) (denoted symbolically by \( \oplus \)) of the two following simple bba’s defined by:

<table>
<thead>
<tr>
<th>focal element</th>
<th>( m_{ih}^1(.) )</th>
<th>( m_{ih}^2(.) )</th>
</tr>
</thead>
<tbody>
<tr>
<td>( c )</td>
<td>( f_s, t_c(g) )</td>
<td>0</td>
</tr>
<tr>
<td>( \bar{c} )</td>
<td>( 1 - f_s, t_c(g) )</td>
<td>( f_s, t_c(g) )</td>
</tr>
</tbody>
</table>

Table I: Construction of \( m_{ih}^1(.) \) and \( m_{ih}^2(.) \).

where \( f_s, t_c(g) \triangleq 1/(1+e^{-s(g-t)}) \) is the sigmoid function; \( g \) is the criterion magnitude of the alternative under consideration; \( t \) is the abcissa of the inflection point of the sigmoid. The abscisses of inflection points are given by \( t_c = g_j(b_h) - \frac{1}{2}(p_j(b_h) + q_j(b_h)) \) and \( t_e = g_j(b_h) - \frac{1}{2}(p_j(b_h) + q_j(b_h)) \) and the parameters \( s_s \) and \( s_e \) are given by \( s_s = 4/(p_j(b_h) - q_j(b_h)) \) and \( s_e = 4/(v_j(b_h) - p_j(b_h)) \).

From the setting of threshold parameters \( p_j(b_h), q_j(b_h) \) and \( v_j(b_h) \) (the same as for ET method), it is easy to compute the parameters of the sigmoid \((t_c, s_c)\) and \((t_e, s_e)\) and thus to get the values of bba’s \( m_{ih}^1(.) \) and \( m_{ih}^2(.) \) to compute \( m_{ih}^1(.) \). We recommend to use the PCR5 fusion rule\(^6\) since it offers a better management of conflicting bba’s yielding to more specific results than with other rules. Based on this sigmoidal modeling, we get now from \( m_{ih}^1(.) \) a fully consistent and efficient representation of local concordance \( c_j(a_i, b_h) \), local discordance \( d_j(a_i, b_h) \) and the local uncertainty \( u_j(a_i, b_h) \) by considering:

\[
\begin{align*}
    c_j(a_i, b_h) &\triangleq m_{ih}^1(c) \in [0, 1] \\
    d_j(a_i, b_h) &\triangleq m_{ih}^1(c) \in [0, 1] \\
    u_j(a_i, b_h) &\triangleq m_{ih}^1(c \cup \bar{c}) \in [0, 1].
\end{align*}
\]

Of course, a similar approach must be adapted (not reported here due to space limitation restraint) to

\(^5\)Here we assume that Shafer’s model holds, that is \( c \cap \bar{c} = \emptyset \).

\(^6\)with averaging rule, PCR5 rule, or Dempster-Shafer rule [14].

\(^7\)The coefficient 4 appearing in \( s_s \) and \( s_e \) expressions comes from the fact that for a sigmoid of parameter \( s \), the tangent at its inflection point is \( s/4 \).

\(^8\)see [15] for details on PCR5 with many examples.
compute $c_j(b_h, a_i) = m_{ih}^1(c)$, $d_j(b_h, a_i) = m_{ih}^2(c)$ and $u_j(b_h, a_i) = m_{hi}^1(c \cup \bar{c})$.

**Example 1:** Let’s consider only one alternative $a_i$ and $g_j(.)$ in range $[0, 100]$, and let’s take $g_j(b_h) = 50$ and the following thresholds: $g_j(b_h) = 20$ (indifference threshold), $p_j(b_h) = 25$ (preference threshold) and $v_j(b_h) = 40$ (veto threshold) for the profile bound $b_h$. Then, the inflection points of the sigmoids $f_1(g) = f_{s_1, t_1}(g)$ and $f_2(g) = f_{s_2, t_2}(g)$ have the following abscisses: $t_1 = 50 - (25 + 20)/2 = 27.5$ and $t_2 = 50 - (25 + 40)/2 = 17.5$ and parameters: $s_1 = 4/(25 - 20) = 0.8$ and $s_2 = 4/(40 - 25) = 4/15 \approx 0.2666$. The construction of the consistent bba $m_{ih}^j(.)$ is obtained by the PCR5 fusion of the bba’s $m_1(.)$ and $m_2(.)$ given in Table I. The result is shown in Fig. 2.

Figure 2: $m_{ih}^j(.)$ corresponding to partial indices.

The blue curve corresponds to $c_j(a_i, b_h)$, the red plot corresponds to $d_j(a_i, b_h)$ and the green plot to $u_j(a_i, b_h)$ when $g_j(a_i)$ varies in $[0; 100]$. $c_j(b_h, a_i)$, $d_j(b_h, a_i)$ and $u_j(b_h, a_i)$ can easily be obtained by mirroring (horizontal flip) the curves around the vertical axis at the mid-range value $g_j(a_i) = 50$.

**B. SET-Step 2: Global indices**

As explained in SET-Step 1, the partial indices are encapsulated in bba’s $m_{ih}^j(.)$ for alternative $a_i$ versus profile $b_h$ ($a_i$ vs. $b_h$), and encapsulated in bba’s $m_{hi}^j(.)$ for profile $b_h$ versus alternative $a_i$ ($b_h$ vs. $a_i$). In SET, the global indices $c(a_i, b_h)$, $d(a_i, b_h)$ and $u(a_i, b_h)$ are obtained by the fusion of the $n_g$ bba’s $m_{ih}^j(.)$. Similarly, the global indices $c(b_h, a_i)$, $d(b_h, a_i)$ and $u(b_h, a_i)$ are obtained by the fusion of the $n_g$ bba’s $m_{hi}^j(.)$. More precisely, one must compute:

$$
\begin{align*}
&m_{ih} = m_{ih}^1 \oplus m_{ih}^2 \oplus \ldots \oplus m_{ih}^{n_g}(.) \\
&m_{hi} = m_{hi}^1 \oplus m_{hi}^2 \oplus \ldots \oplus m_{hi}^{n_g}(.)
\end{align*}
$$

To take into account the weighting factor $w_j$ of the criterion valued by $g_j(.)$, we suggest to use as fusion operator $\oplus$ either:

- the weighting averaging fusion rule (as in ET method) which is simple and compatible with probability calculus and Bayesian reasoning,
- or the more sophisticated operator defined by the PCR5 fusion rule adapted for importance discounting presented in details in [16] which belongs to the family of non-Bayesian fusion operators.

Once the bba’s $m_{ih}(.)$ and $m_{hi}(.)$ have been computed, the global indices are defined by:

$$
\begin{align*}
&c(a_i, b_h) = m_{ih}(c) &\text{if } &V_\alpha = \emptyset \\
&d(a_i, b_h) = m_{ih}(c) &\text{if } &V_\alpha \neq \emptyset \\
&u(a_i, b_h) = 1 - c(a_i, b_h) - d(a_i, b_h).
\end{align*}
$$

The discounting factors $\alpha(a_i, b_h)$ and $\beta(a_i, b_h)$ are defined by

$$
\begin{align*}
&\alpha(a_i, b_h) = \begin{cases} 1 & \text{if } V_\alpha = \emptyset \\ \prod_{j \in \mathcal{V}_\alpha} 1 - d_j(a_i, b_h) & \text{if } V_\alpha \neq \emptyset \end{cases} \\
&\beta(a_i, b_h) = \begin{cases} 1 & \text{if } V_\beta = \emptyset \\ \prod_{j \in \mathcal{V}_\beta} 1 - c_j(a_i, b_h) & \text{if } V_\beta \neq \emptyset \end{cases}
\end{align*}
$$

with

$$
\begin{align*}
&\mathcal{V}_\alpha = \{ j \in \mathcal{J} | d_j(a_i, b_h) > m_{ih}(c) \} \\
&\mathcal{V}_\beta = \{ j \in \mathcal{J} | c_j(a_i, b_h) > m_{ih}(c) \}
\end{align*}
$$

$c(b_h, a_i)$, $d(b_h, a_i)$ and $u(b_h, a_i)$ are similarly computed using dual formulas of (19)–(22).

The belief and plausibility of the outranking propositions $X = "a_i > b_h"$ and $Y = "b_h > a_i"$ are then given by

$$
\begin{align*}
&Bel(X) = c(a_i, b_h) \\
&Bel(Y) = c(b_h, a_i)
\end{align*}
$$

and

$$
\begin{align*}
&Pl(X) = 1 - d(a_i, b_h) = c(a_i, b_h) + u(a_i, b_h) \\
&Pl(Y) = 1 - d(b_h, a_i) = c(b_h, a_i) + u(b_h, a_i)
\end{align*}
$$

**C. SET-Step 3: Probabilized outranking**

We have seen in SET-Step 2 that the outrankings $X = "a_i > b_h"$ and $Y = "b_h > a_i"$ can be characterized by their imprecise probabilities $P(X) \in [Bel(X); Pl(X)]$ and $P(Y) \in [Bel(Y); Pl(Y)]$. Figure 3 shows an example with $P(X) \in [0.2; 0.8]$ and $P(Y) \in [0.1; 0.5]$.

![Figure 3: Imprecise probabilities of outrankings.](image)

Solving the outranking problem consists in choosing (deciding) if finally $X$ dominates $Y$ (in such case we must decide $X$ as being the valid outranking), or if $Y$ dominates $X$ (in such case we decide $Y$ as being the valid outranking). Unfortunately, such hard (binary) assignment cannot be done in general because it must be drawn from the unknown probabilities $P(X)$ in $[Bel(X); Pl(X)]$ and $P(Y)$

7but in cases where the bounds of probabilities $P(X)$ and $P(Y)$ do not overlap.
in \([\text{Bel}(Y); \text{Pl}(Y)]\), where a partial overlapping is possible between intervals \([\text{Bel}(X); \text{Pl}(X)]\) and \([\text{Bel}(Y); \text{Pl}(Y)]\) (see Fig. 3). A soft (probabilized) outranking solution is possible by computing the probability that \(X\) dominates \(Y\) (or that \(Y\) dominates \(X\)) by assuming uniform distribution of unknown probabilities between their lower and upper bounds. To get the probabilized outrankings, we just need to compute \(P_{X > Y} \triangleq P(Y > P(X))\) and \(P_{Y > X} \triangleq P(Y > P(X))\) which are precisely computable by the ratio of two polygonal areas, or can be estimated using sampling techniques.

More precisely
\[
\begin{align*}
P_{X > Y} &= \frac{A(X)}{(A(X) + A(Y))} \\
P_{Y > X} &= \frac{A(Y)}{(A(X) + A(Y))}
\end{align*}
\] (25)

where \(A(X)\) is the partial area of the rectangle \(A = U(X) \times U(Y)\) under the line \(P(X) = P(Y)\) (yellow area in Fig. 4) and \(A(Y)\) is the area of the rectangle \(A = U(X) \times U(Y)\) above the line \(P(X) = P(Y)\) (orange area in Fig. 4). Of course, \(A = A(X) + A(Y)\) and \(P_{X > Y} = 1 - P_{Y > X}\). As a final result for the example of Fig. 3, and according to (25) and Fig. 4, we finally get the following probabilized outrankings:
\[
\begin{align*}
a_i > b_h & \text{ with probability } P_{X > Y} = 0.195/0.24 = 0.8125 \\
b_h > a_i & \text{ with probability } P_{Y > X} = 0.045/0.24 = 0.1825
\end{align*}
\]

For notation convenience, we denote the probabilities of outrankings as \(P_{ih} \triangleq P_{X > Y}\) with \(X = "a_i > b_h"\) and \(Y = "b_h > a_i"\). Reciprocally, we denote \(P_{hi} \triangleq P_{Y > X} = 1 - P_{ih}\).

D. SET-Step 4: Soft assignment procedure

From the probabilized outrankings obtained in SET-Step 3, we are now able to make directly the soft assignment of alternatives \(a_i\) to categories \(C_h\) defined by their profiles \(b_h\). This is easily obtained by the combinatorics of all possible sequences of outrankings taking into account their probabilities. Moreover, this soft assignment mechanism provides also the probability \(\delta_i \equiv P(a_i \rightarrow \emptyset)\) reflecting the impossibility to make a coherent outranking. Our soft assignment procedure doesn’t require arbitrary choice of attitude contrariwise to what is proposed in the classical ET method. For simplicity, we present the soft assignment procedure in the example 2 below, which can be adapted to any number \(n_h \geq 2\) of categories.

**Example 2:** Let’s consider one alternative \(a_i\) to be assigned to categories \(C_1, C_2\) and \(C_3\) based on multiple criteria (taking into account indifference, preference and veto conditions) and intermediate profiles \(b_0\) and \(b_2\). Because \(b_0\) and \(b_2\) are the min and max profiles, one has always \(P(X_{i0} = "a_i > b_0") = 1\) and \(P(X_{i3} = "a_i > b_3") = 0\). Let’s assume that at the SET-Step 3 one gets the following soft outranking probabilities \(P_{ih}\) as given in Table II.

![Figure 4: Probabilization of outranking.](image)

<table>
<thead>
<tr>
<th>Profiles (b_h \rightarrow )</th>
<th>(b_0)</th>
<th>(b_1)</th>
<th>(b_2)</th>
<th>(b_3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(P_{ih})</td>
<td>1</td>
<td>1</td>
<td>0.2</td>
<td>0</td>
</tr>
</tbody>
</table>

Table II: Soft outranking probabilities.

From combinatorics, only the following outranking sequences \(S_k(a_i), k = 1, 2, 3, 4\) can occur with non null probabilities \(P(S_k(a_i))\) as listed in Table III, where \(P(S_k(a_i))\) have been computed by the product of the probability of each outranking involved in the sequence, that is:
\[
\begin{align*}
P(S_1(a_i)) &= 1 \times 0.7 \times 0.2 \times 1 = 0.14 \\
P(S_2(a_i)) &= 1 \times 0.7 \times (1 - 0.2) \times 1 = 0.56 \\
P(S_3(a_i)) &= 1 \times (1 - 0.7) \times (1 - 0.2) \times 1 = 0.24 \\
P(S_4(a_i)) &= 1 \times (1 - 0.7) \times 0.2 \times 1 = 0.06
\end{align*}
\]

The assignment of \(a_i\) into a category \(C_h\) delimited by bounds \(b_{h-1}\) and \(b_h\) depends on the occurrence of the outranking sequence. Given \(S_1(a_i)\) with probability \(P(S_1(a_i)) = 0.14\), \(a_i\) must be assigned to \(C_1\) because \(a_i\) outranks both \(b_0\) and \(b_1\); Given \(S_2(a_i)\) with probability 0.56, \(a_i\) must be assigned to \(C_2\) because \(a_i\) outranks only \(b_0\) and \(b_1\); Given \(S_3(a_i)\) with probability 0.24, \(a_i\) must be assigned to \(C_3\) because \(a_i\) outranks only \(b_0\). Given \(S_4(a_i)\) with probability 0.06, \(a_i\) cannot be reasonably assigned to categories because of inherent inconsistency of the outranking sequence \(S_4(a_i)\) since \(a_i\) cannot outperform \(b_2\) and simultaneously underperform \(b_1\) because by profile ordering one has \(b_2 > b_1\). Therefore the inconsistency indicator is given by \(\delta_i = P(a_i \rightarrow \emptyset) = P(S_4(a_i)) = 0.06\). Finally, the soft assignment probabilities \(P(a_i \rightarrow C_h)\) and the inconsistency indicator obtained by SET-Step 4 are given in Table IV.

Table III: Probabilities of outranking sequences.
Table IV: SET Assignment result.

IV. APPLICATION EXAMPLE : ENVIRONMENTAL CONTEXT

In this section, we compare ET and SET methods applied to an assignment problem related to an environmental context proposed originally in [8]. It corresponds to the choice of the location of an urban waste resource recovery disposal which aims to re-use the recyclable part of urban waste produced by several communities. Indeed, this disposal must collect at least 20000m$^3$ of urban waste per year to be economically viable. It must be a collective unit and the best possible location has to be identified. Each community will have to bring its urban waste production to the disposal: the transport costs are evaluated in tons by kilometer per year (t.km/year). Building such a disposal is generally not easily accepted by population, particularly when the environmental inconveniences are already high. This initial environmental status is measured by a specific criterion. Building an urban waste disposal implies to use a wide area that could be used for other activities such as a sport terrain, touristic equipments, a natural zone, etc. This competition with other activities is measured by a specific criterion.

A. Alternatives, criteria and profiles definition

In our example, 7 possible locations (alternatives/choices) $a_i$, $i = 1, 2, \ldots, 7$, for urban waste resource recovery disposal are compared according to the following 5 criteria $g_j$, $j = 1, 2, \ldots, 5$:

- $g_1$ = Terrain price (decreasing preference);
- $g_2$ = Transport costs (decreasing preference);
- $g_3$ = Environment status (increasing preference);
- $g_4$ = Impacted population (increasing preference);
- $g_5$ = Competition activities (increasing preference).

- Price of terrain ($g_1$) is expressed in €/m$^2$ with decreasing preferences (the lower is the price, the higher is the preference);
- Transport costs ($g_2$) are expressed in t.km/year with decreasing preferences (the lower is the cost, the higher is the preference);
- The environment status ($g_3$) corresponds to the initial environmental inconvenience level expressed by population with an increasing direction of preferences. The higher is the environment status, the lower are the initial environmental inconveniences. It is rated with an integer between 0 and 10 (highest environment status corresponding to the lowest initial environmental inconveniences);
- Impacted population ($g_4$) is an integrated criterion to measure negative effects based on subjective and qualitative criteria. It corresponds to the status of the environment with an increasing direction of preferences. The higher is the evaluation, the lower are the negative effects. It is rated with an real number between 0 (great number of impacted people) and 10 (very few people impacted);
- Activities competition ($g_5$) is an integrated criterion, evaluated by a real number, that measures the competition level between activities with an increasing direction of preferences. The higher is the evaluation, the lower is the competition with other activities on the planned location (tourism, sport, natural environment . . . ).

The evaluations of the 7 alternatives are summarized in Table V, and he alternatives (possible locations) are compared to the 2 decision profiles $b_1$ and $b_2$ described in Table VI. The weights, indifference, preference and veto thresholds for criteria $g_j$ are described in Table VII.

<table>
<thead>
<tr>
<th>Categories $C_h \rightarrow$</th>
<th>$C_1$</th>
<th>$C_2$</th>
<th>$C_3$</th>
<th>$\emptyset$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assignment probas $a_i \downarrow$</td>
<td>$P(a_i \rightarrow C_h)$</td>
<td>0.24</td>
<td>0.56</td>
<td>0.14</td>
</tr>
</tbody>
</table>

Table IV: SET Assignment result.

(a) Choices $a_i$ and criteria $g_1$ and $g_2$.

Table V: Inputs of ET (7 alternatives according to 5 criteria).

<table>
<thead>
<tr>
<th>Profiles $g_j \rightarrow$</th>
<th>$g_1$</th>
<th>$g_2$</th>
<th>$g_3$</th>
<th>$g_4$</th>
<th>$g_5$</th>
</tr>
</thead>
<tbody>
<tr>
<td>$a_1$</td>
<td>200</td>
<td>500</td>
<td>300</td>
<td>150</td>
<td>100</td>
</tr>
<tr>
<td>$a_2$</td>
<td>150</td>
<td>400</td>
<td>200</td>
<td>100</td>
<td>700</td>
</tr>
<tr>
<td>$a_3$</td>
<td>100</td>
<td>300</td>
<td>150</td>
<td>50</td>
<td>300</td>
</tr>
<tr>
<td>$a_4$</td>
<td>50</td>
<td>200</td>
<td>100</td>
<td>25</td>
<td>200</td>
</tr>
<tr>
<td>$a_5$</td>
<td>10</td>
<td>50</td>
<td>20</td>
<td>10</td>
<td>50</td>
</tr>
<tr>
<td>$a_6$</td>
<td>5</td>
<td>25</td>
<td>10</td>
<td>5</td>
<td>25</td>
</tr>
<tr>
<td>$a_7$</td>
<td>2</td>
<td>10</td>
<td>5</td>
<td>2</td>
<td>10</td>
</tr>
</tbody>
</table>

Table V: Inputs of ET (7 alternatives according to 5 criteria).

(b) Choices $a_i$ and criteria $g_3$, $g_4$ and $g_5$.

Table VI: Evaluation profiles.

<table>
<thead>
<tr>
<th>Thresholds $\rightarrow$</th>
<th>$g_1$</th>
<th>$g_2$</th>
<th>$g_3$</th>
<th>$g_4$</th>
<th>$g_5$</th>
</tr>
</thead>
<tbody>
<tr>
<td>$g_1$ €/m$^2$ (weight)</td>
<td>0.25</td>
<td>0.30</td>
<td>0.45</td>
<td>0.60</td>
<td>0.80</td>
</tr>
<tr>
<td>$g_2$ t.km/year (indifference)</td>
<td>80</td>
<td>100</td>
<td>120</td>
<td>140</td>
<td>160</td>
</tr>
<tr>
<td>$g_3$ (0, 1, . . . , 10) (preference)</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>$g_4$ (0, 1, . . . , 100) (threshold)</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>9</td>
</tr>
</tbody>
</table>

Table VII: Thresholds.

B. Results of classical ELECTRE TRI

After applying ET-Steps 1 and 3 of the classical ELECTRE method described in Section II with $\lambda = 0.75$ for the $\lambda$-cut strategy, one gets the outranking relations listed in Table VIII.

The final hard assignments obtained by ET method using the pessimistic and optimistic attitudes are listed in Table IX.

C. Results of the new Soft ELECTRE TRI

After applying SET-Steps 1 and 3 of the SET method\textsuperscript{8} described in Section III, one gets the probabilities of soft outrankings listed in Table X.

\textsuperscript{8}We have used here the PCR5 fusion rule with importance discounting [16], and a sampling technique to compute the probabilities $P_{ih}$. 

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Table VIII: Outranking relations obtained with ET ($\lambda = 0.75$).

<table>
<thead>
<tr>
<th>$a_1$</th>
<th>$a_2$</th>
<th>$a_3$</th>
<th>$a_4$</th>
<th>$a_5$</th>
<th>$a_6$</th>
<th>$a_7$</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt;</td>
<td>&gt;</td>
<td>&lt;</td>
<td>&lt;</td>
<td>&gt;</td>
<td>&gt;</td>
<td>&lt;</td>
</tr>
</tbody>
</table>

Table IX: Hard assignments obtained with ET ($\lambda = 0.75$).

(a) Pessimistic attitude. (b) Optimistic attitude.

Table X: Probabilities of soft outranking relations by SET.

<table>
<thead>
<tr>
<th>Profiles $b_h \rightarrow$</th>
<th>$b_0$</th>
<th>$b_1$</th>
<th>$b_2$</th>
<th>$b_3$</th>
</tr>
</thead>
<tbody>
<tr>
<td>$P_{b_h}$</td>
<td>1</td>
<td>0.9858</td>
<td>0.6211</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_2}$</td>
<td>1</td>
<td>0.8908</td>
<td>0.1812</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_3}$</td>
<td>1</td>
<td>0.9999</td>
<td>0.0570</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_4}$</td>
<td>1</td>
<td>1.0000</td>
<td>0.0807</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_5}$</td>
<td>1</td>
<td>0.2142</td>
<td>0.0145</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_6}$</td>
<td>1</td>
<td>0.9996</td>
<td>0.0006</td>
<td>0</td>
</tr>
<tr>
<td>$P_{b_7}$</td>
<td>1</td>
<td>0.9975</td>
<td>0.0106</td>
<td>0</td>
</tr>
</tbody>
</table>

Table XI: SET Soft Assignment matrix [$P(a_i \rightarrow C_h)$].

D. Discussion

From Table XI, we can get a hard assignment solution (if needed) by assigning each alternative to the category corresponding to the maximum of $P(a_i \rightarrow C_h)$, $h = 1,2,\ldots$. With SET, it is also theoretically possible to “assign” $a_i$ to none category if $\delta_i$ (inconsistency level) is too high. The soft assignments for $a_i$, $i = 3,\ldots,7$ (see Tables IX, XI) are compatible with the hard assignments with the pessimistic or the optimistic attitudes. In fact, only the soft assignments for $a_1$ and $a_2$ having the highest probabilities $P(a_1 \rightarrow C_3) = 0.6123$ and $P(a_2 \rightarrow C_3) = 0.7294$ appear incompatible with ET hard assignments (pessimistic or optimistic). The discrepancy between these soft and hard assignments solutions is not due to SET method but comes from the arbitrary choice of the level of the $\lambda$-cut strategy used in ET method. Another arbitrary choice of $\lambda$-cut will generate different ET hard assignments which can in fact become fully compatible with SET soft assignments. For example, if one takes $\lambda = 0.5$, it can be verified that SET soft assignments are now compatible with ET hard assignments for all alternatives in this example. The soft assignments approach of SET is interesting since it doesn’t depend on $\lambda$ values even if the influence of both sigmoids parameters definition, choice of fusion rule, probabilisation method … could be further studied.

V. Conclusions

A new outranking sorting method, called Soft ELECTRE TRI (SET), inspired from the classical ELECTRE TRI and based on beliefs functions and advanced fusion techniques is proposed. SET method uses the same inputs as ET (same criteria and thresholds definitions) but in a more effective way and provides a soft (probabilized) assignment solution. SET eliminates the inherent problem of classical ET due to the arbitrary choice of a $\lambda$-cut strategy which forces to adopt either a pessimistic or optimistic attitude for the final hard assignment of alternatives to categories. The interest of SET over ET method is demonstrated on a preexisting environmental context scenario.

References